

Mitel Hospitality Customers

Egypt



Kuwait



Morocco



Nigeria



Oman



Qatar



Saudi Arabia



UAE



Mitel Cruise Ship Customers

Cruise Line Customers



Shipyard Customers



What the hoteliers say about Mitel

We'll always have guests who want to talk to a real person and get personal recommendations. That's where Mitel comes in. It allows us to have that vital communication with our guests.

- BILL SPINNENWEBER, THE BEST WESTERN PREMIER MARIEMONT INN

Mitel has been a great partner and focused on growing mobility and ensuring the solutions being deployed are solvent and keep up with our customers' expectations.

- JAN BUCHER, GENERAL MANAGER, GRAND HOTEL VILLA SERBELLONI

In a hospitality environment like ours, the expectation is that technology works flawlessly every time, and with Mitel that's exactly what we get.

- VP of IT Mark McBeth, Starwood Hotels - Resorts

After working with Mitel, the productivity has increased and the reaction time to customer communications has improved.

- Customer Services Director Murray Carter, Red Funnel's

Mitel has been a great partner and focused on growing mobility and ensuring the solutions that are being deployed are solvent

- Jeff Bzdawka, Senior Vice President of Global Hotel Operations, HYATT HOTELS CORPORATION

We recommended Mitel because of the excellent value for money it offers our customers, and also because it uses solid, flexible, proven and trustworthy technology. Mitel is a company that gives you confidence.

- Francisco Hurtado, Managing Director of Barquiel & Hurtado, Hotelbeds

We conducted a thorough assessment of vendors and evaluated systems from Avaya, Alcatel and Mitel, and selected Mitel because of their strength in the hospitality industry. The aesthetic design of the phones is of paramount importance to us, especially as they will be on the front desk, whilst we were also impressed with the features of the solution. Mitel also has the greenest phones in the industry and at Mint Hotels we do everything that we can to reduce our carbon footprint

- Eoin O'Connell, IT Director, Mint Hotels.

When we were evaluating Mitel, we came across a lot of features that impressed us; The UCC license platform allowed my salesforce to work wherever, whenever, no matter what the circumstance was. It gives us a failover capability that might not necessarily be available with other platforms. I have the ability to basically turn on my laptop and make a phone call, just like if it's anywhere else in the world

- IT Director Robert Melendez, MAINSAIL LODGING AND DEVELOPMENT

Accessing Mitel devices with a single login saves us time and allows us to troubleshoot problems without on-site visits, we also appreciate that this access is secure, giving us peace of mind

- Mark Rupert Read, Director of IT for Firmdale Hotels



Mitel Connected Guests - Hospitality Clients



Customers in APAC – International Hotel Management Group and Brands



- Castle Luxury Collection Hotel Dalian
- Luxury Collection Hotel Nanjing
- Four Points by Sheraton Beijing, Haidian
- The Westin Zhujiajian Resort, Zhoushan
- Aloft Hotel Beijing, Haidian
- Aloft Hotel Zhengzhou



- Doubletree By Hilton Beijing
- Hilton Irufushi Resort & Spa



- Four Seasons Hangzhou
- Four Seasons Hotel Jakarta



- Shanghai Marriott Hotel Hongqiao Tower



- Grand Mercure Jinan Sunshine
- Novotel Bandung
- Sofitel Silom Hotel



- Holiday Inn Tianjin Riverside
- Hubei Wuhan Qingchuan Holiday Inn
- Xian Green Land Holiday Inn
- Xian Dayanta Holiday Inn



- Hyatt Place/Hyatt House Shenzhen
- Hyatt Regency Kyoto



- Angsana Fu Xian Lake Hotel & Resort



Customers in Worldwide – Hilton



- Doubletree By Hilton Beijing
- Hilton Irufushi Resort & Spa, Maldives
- Hilton International, UK
- Hilton London Metropole, UK
- Hilton National, UK
- Hilton Park Lane, London, UK
- Langham Hilton Hotel, UK
- Manchester Airport Hilton, UK
- The Leeds Hilton, UK
- Hilton Ramses, Egypt
- Hilton Taba, Egypt
- Cavalieri Hilton, Rome, Italy
- Hilton Hotel, Rome, Italy
- Hilton Sorrento Palace, Italy
- Hilton Mecca, Saudi Arabia
- Hilton Niagara Falls Fallsview, Ontario, Canada
- Hilton Garden Inn, US
- Hilton Cancun, Mexico
- Hilton Coatzacoalcons, Mexico
- Hilton Lazaro Cardenas, Mexico
- Hilton Ciudad Juarez, Mexico
- Hilton Mexico DF Airport, Mexico
- Caribe Hilton, San Juan, Puerto Rico
- Hilton Colon Guayaquil, Ecuador
- Hilton Colon Quito, Ecuador



Customers in Asia – Marriott



China

- Ritz Carlton Xi'An
- Marriott Zhong You Shanghai
- Westin Qingdao
- JW Marriott Xi'An
- JW Marriott Changsha
- Delta Xi'An
- Courtyard Wenzhou
- Courtyard RongGang Shanghai
- Sheraton Zhejiang QianDao Lake
- Sheraton Anhui Chuzhou
- Sheraton Yongtai Beijing
- Sheraton Baohe Hefei
- LC Chengbao Dalian
- LC RongGuang Nanning
- LC Nanjing

GUAM

- Sheraton Laguna GUAM

Malaysia

- Aloft Langkawi

Japan

- Ritz Carlton, Osaka

